

# Certified SBA 8(a) SDB, WOSB, and EDWOSB Joint Venture

TechSolutions Alliance combines the strengths of TechSource, Inc. and Management Solutions, LLC to deliver proven science, engineering, and management solutions that drive efficiencies for the Department of Energy and other federal clients. Our partnership is built to deliver end-to-end solutions that blend deep technical expertise with proven program execution.

### Solutions that Matter. Expertise that Delivers.

- Science & Engineering: Advanced technical expertise in nuclear science, environmental management, and infrastructure modernization.
- Knowledge Management: Our WKPT™ program, patentpending TNT initiative, and Project360® platform work together to preserve institutional expertise, enable collaboration across national labs, universities, and industry partners, and provide leaders with data-driven visibility to sustain mission continuity and reduce risk.
- Workforce Planning: By combining strategic recruitment, skills assessment, and workforce development with our patent-pending Project360® Predictive Project Management System and trademarked SWIM™ workforce intelligence tool, we deliver sustainable, data-driven strategies to address the nation's most pressing workforce challenges.
- Assessments & Oversight: Independent evaluations, compliance reviews, and mission assurance activities that strengthen performance and accountability.
- **Business System Integration & Al:** Implementation of business tools and Al-enabled analytics to enhance decision-making, efficiency, and program insight.

# **Driving Progress Where It Counts**

Streamlined Efficiency Cuts Costs: Streamline acquisition, cut administrative costs, and save time with sole-source awards up to \$4.5 million for services and products.

Significant Cost Savings: Utilize the 8(a) acquisition process and cut administrative costs.

Fast-Track Project Launch: Get time-sensitive projects off the ground in days, not months, meeting critical deadlines without the delays of a competitive process.

**Transparent Pricing:** Work directly with TechSolutions Alliance to negotiate optimal pricing.

Access Top-Tier Services: Assess TechSolutions Alliance's trusted performance across the complex delivering high-impact solutions on some of the federal government's most complex and sensitive missions.

Small Business Credits: Achieve agency, SDB, and WOSB contracting goals with TechSolutions Alliance, your trusted partner in success.

Fully Mitigate Risk: Sole-Source awards to TechSolutions Alliance cannot be protested, allowing clients to confidently access our solutions and expertise.

# management solutions

Management Solutions is a woman-owned, woman-operated small business with over 23 years of experience supporting DOE, DoD, and other federal agencies. We have managed more than \$36 billion in project critical missions, integrating business systems and Al for spend, delivering workforce planning and talent strategies for performance, risk, and reporting, providing assessments, oversight, compliance across diverse projects, and applying expertise in environmental management, nuclear facility operations, and infrastructure modernization.



For over 25 years, TechSource, Inc. has been a trusted leader in providing cutting-edge science, engineering, and technology solutions. Powered by the expertise of more than 500 professionals, we are committed to driving innovation that balances ambition with budgetary and programmatic realities. Guided by a mission-first ersight, mindset, we deliver transformative solutions that push the boundaries of what's possible in national security and other critical fields.

# Award an 8(a) Direct Contract to TechSolutions Alliance

Awarding an 8(a) direct contract TechSolutions Alliance is a straightforward First, agencies define process. requirements through a statement of work, prepare a government cost estimate, and secure funding. Once TechSolutions Alliance is selected, a procurement request is submitted to the contracting officer, who then prepares the "Offering Letter" to the SBA. Per SBA quidance, TechSolutions Alliance submits a proposal for agency review and negotiation.

This seamless collaboration leads to swift contract awards, driving timely project delivery without unnecessary hurdles.

- Step 1: Develop a statement of work, prepare a government cost estimate, and obtain the necessary funding.
- Step 2: Select TechSolutions Alliance to perform the work and submit a procurement request to the agency contracting officer.
- Step 3: Contracting Officer prepares and submits an "Offering Letter" directly to the SBA at:

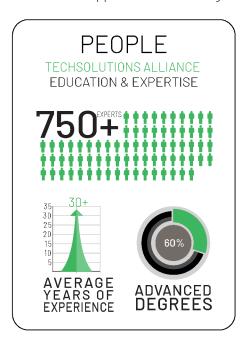
Susan Lourie | Business Opportunity Specialist Office of Field Operations, Tennessee District Office U.S. Small Business Administration Office: (615) 736-7426 | Email: Susan.Lourie@sba.gov

- Step 4: TechSolutions Alliance submits a proposal, which the agency reviews and negotiates.
- Step 5: Agency makes award empowering their team to shape a stronger, better tomorrow.

## The TechSolutions Alliance Advantage

We bring the best of both worlds to federal agencies—a scalable, big-business infrastructure combined with the personalized attention and agility of a small business. Our management framework is built to deliver consistent excellence across every project, with a focus on efficiency, responsiveness, and value. By partnering with TechSolutions Alliance, agencies can expect a trusted, results-driven approach to achieving their goals with maximum impact.

# LOCATIONS TECHSOLUTIONS ALLIANCE HAS 6 LOCATIONS IN THE US - KNOXVILLE, TN - LOS ALAMOS, NM - ALBUQUERQUE, NM - NATIONAL CAPITAL REGION - AIKEN, SC - AMARILLO, TX





### Contact Us





BRENT CLARK Senior VP, East Operations 304.288.0693 bclark@techsource-inc.com



BLAKE MAYES
Chief Strategy Officer
865.719.9410
bmayes@managementsolutionsllc.com